

Module Overview

The **Ironbark Quotes** module is designed to streamline dataflow and control the quotation management for your business.

By providing pre-designed quotation formats and simplifying the pricing and calculation of stock items, Ironbark Quotes allows you to prepare quotes more accurately and efficiently than ever before; and because the Ironbark Quotes module integrates with all other Ironbark Software modules, data from accepted quotations flows through to simplify the completion of orders.

Industries

- Fresh Produce
- Premium Funding
- Fuel Distribution
- Project Management
- Timber
- Manufacturing
- Healthcare
- Building & Construction
- Wholesale Distribution

Main Features

- Interface with Ironbark Debtors, Sales Orders, Purchase Orders, Job Costing, Bill of Materials and Stock Control modules
- Fast import of items/products from Bill of Materials with the option to explode the BOM to show further product component detail
- Copy quote facility
- Select from up to 99 pre-composed quotation messages

- Provisions for tax exempt customers
- Tag quotes as lost or won for lost vs. won percentages
- Quotes can be converted into Sales Orders, Purchase Orders and Production or Job Advice
- Fax or email quotes from Ironbark
- Special Item pricing
- Customer item/product special price Price applicable to location (branch)
- Customer group/product group discount
- Price calculated from set gross profit
- Price overridden by operator as set amount
- Our auto conversion system means an accepted quote can be converted to a customer order or special price at the click of a button

Reporting

- Quote GP Exception Report
- File copy of quotation with details
- Quotation listing by customer or quote
- Quotation enquires by customer, quote or item
- Customer Quote Analysis Report

ABC LOGO		ABC Company Ltd	Blue Office: 053 968 8688 Head Office: 053 240 4573 Vic Office: 053 250 6234 AIN: 46 123 123 456 www.abc.com.au	
QUOTATION				
CUSTOMER: John Mascot Engineering Pty Ltd 32 Fells Road CREMORNE NSW 2021 P/B: 02 6565 8849 F/B: 02 6565 8850		NO: 000100004251 DATE: 23/04/2008 DELIVER ADDRESS: As per Customer Details		
CUSTOMER FAX NO: 02 1111 1111	CUSTOMER CODE: 1011	CUSTOMER CONTACT: JENNY BOWER		
ITEM	DESCRIPTION	QTY	PRICE	PRICE/BOT
1024	8000 TORQUE 2 CHD 20 TORQUE 1.500 1600K 4	10.000	9.2000	92.000
1024	CRANKSH 02 2 LINE 020 1600 CHRG, LCD, 1600K C	10.000	112.2000	1122.000
1024	WREN OVERLINE, 2 LINE 20 CHRG, LCD, 1600K 4	100.000	24.8000	2480.000
VALIDITY: 22/05/2008		PAYMENT TERMS: 30 Days	CURRENCY: AUD	TOTAL: 3671.80
DELIVERY TERMS:		AUTHORISED BY:		
DELIVERY PERIOD:		NAME:		
TERMS & CONDITIONS:		SIGNATURE:		
ALL PRICES QUOTED ARE GST EXCLUSIVE		DATE:		

Full Service Provider
 Proven Solutions
 Committed to R & D
 Significant and Varied
 Customer Base