Ironbark. Quotes

Module Overview

The **Ironbark Quotes** module is designed to streamline dataflow and control the quotation management for your business.

By providing pre-designed quotation formats and simplifying the pricing and calculation of stock items, Ironbark Quotes allows you to prepare quotes more accurately and efficiently than ever before; and because the Ironbark Quotes module integrates with all other Ironbark Software modules, data from accepted quotations flows through to simplify the completion of orders.

Industries

- Fresh Produce
- Premium Funding
- Fuel Distribution
- Project Management
- Timber
- Manufacturing
- Healthcare
- Building & Construction
- Wholesale Distribution

Main Features

- Interface with Ironbark Debtors, Sales Orders, Purchase Orders, Job Costing, Bill of Materials and Stock Control modules
- Fast import of items/products from Bill of Materials with the option to explode the BOM to show further product component detail
- Copy quote facility
- Select from up to 99 pre-composed quotation messages

- Provisions for tax exempt customers
- Tag quotes as lost or won for lost vs. won percentages
- Quotes can be converted into Sales Orders, Purchase Orders and Production or Job Advice
- Fax or email quotes from Ironbark
- Special Item pricing
- Customer item/product special price Price applicable to location (branch)
- Customer group/product group discount
- Price calculated from set gross profit
- Price overridden by operator as set amount
- Our auto conversion system means an accepted quote can be converted to a customer order or special price at the click of a button

Reporting

- Quote GP Exception Report
- File copy of quotation with details
- Quotation listing by customer or quote
- Quotation enquires by customer, quote or item
- Customer Quote Analysis Report

Full Service Provider
Proven Solutions
Committed to R & D
Significant and Varied
Customer Base