



Welcome to our first newsletter for 2008! The first few months have proved to be very busy thus far and as we head into March, we envision many new client sign ups, client conversions and Go Lives. Did you know that this is our 30th year in business?! Look out for the announcement in coming months regarding our gala celebration. We hope you will be able to help us celebrate and reflect back on the last three decades of Ironbark Software and our clients.

Chris Findlater, Managing Director

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Customer FAQ's...

FAQ #1: How do I email from Ironbark?

ANSWER: If the program you are in allows for printing, click 'PRINT' or 'OK' (depending on the program). Select 'Email To' from the list. Fill out all of the fields (To/From/Subject & Message), Nominate and select the type of file format to be sent (Txt/PDF/CSV), Change the name of the attachment or leave as is and click 'OK'. Voila – You have yourself an emailed Ironbark document! **IMPORTANT: Make sure your network is set up to accept Ironbark email...**

Get with the Program! Convert to C#

When you convert over to C# you will receive:

- Support from knowledgeable and available staff
- Your very own service team
- Enhanced system functionality
- Fast return on investment
- Increased employee productivity
- And more!

To find out more, contact Ironbark ...

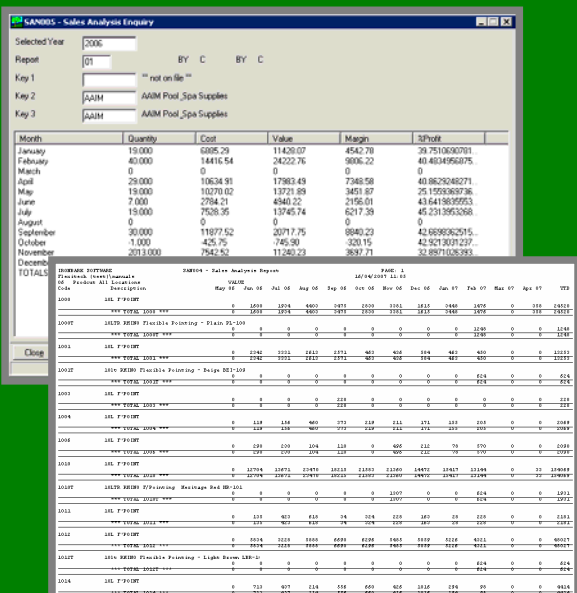
Ph: 1800 649 524
sales@ironbark.com.au



The Ironbark Sales Analysis

module interacts with Customer Orders to provide online analysis of sales by user defined criteria. New reports can be added or existing reports modified at any time and data rebuilt for current or prior years.

All sales costs are updated at the time of payments or from back flushing within the Ironbark system. Sales forecasts can be easily generated based on actual sales history. These forecasts can be used to produce sales re-order reports.



Month	Quantity	Cost	Value	Margin	Profit
January	19,000	6,056.29	114,263.07	4542.78	28,751,600,001
February	40,000	14,416.54	242,227.76	5906.22	40,463,495,697.5
March	0	0	0	0	0
April	28,000	1,0634.91	17,983.49	7,348.58	40,862,946,271
May	19,000	10,070.02	13,721.89	3,451.87	25,155,936,973.6
June	7,000	2,784.21	4,540.32	2,195.01	43,641,963,556.3
July	19,000	7,028.35	12,445.74	4,217.39	45,231,565,266.6
August	0	0	0	0	0
September	30,000	11,677.52	20,717.75	6,840.23	42,699,962,915.
October	1,000	745.29	1,301.15	320.15	42,561,937,022
November	203,100	7,542.52	11,340.19	8,977.71	52,827,105,393
December					
TOTALS					

Follow the link to find out more!
www.ironbark.com.au/our-products/core-modules/sales-analysis.aspx

COBOL to C# Conversions...

The latest additions to our C# family will include the following clients who are currently undergoing an upgrade from Ironbark COBOL...



All Metal Solutions Mackay, QLD

All Metal Solutions (formerly Rollpress-Wrights), provide a level of steel forming services many industries and companies have come to trust and depend on.

<http://www.allmetal.com.au/>



Munro Group Brisbane, QLD

As an independent Queensland company based in Brisbane, Munro Group Pty Ltd specialises in the design and construction of quality developments.

www.munrogroup.com.au

Watch this space for more conversions in coming months!



Ironbark Fuel Distribution / Management

is an integrated and tailored made comprehensive petroleum solution specifically for clients in the fuel industry.

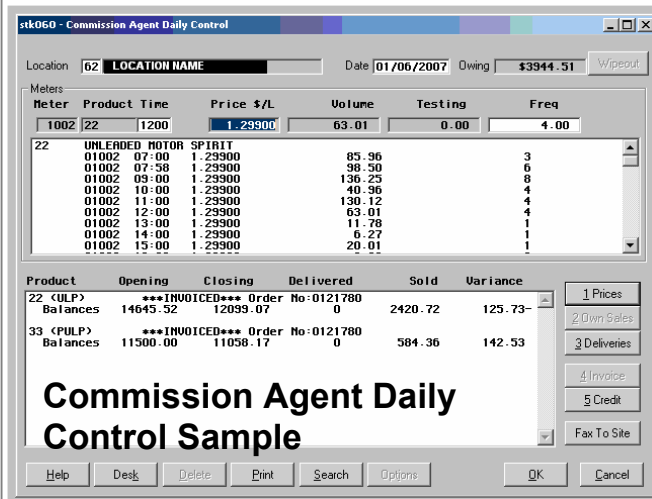
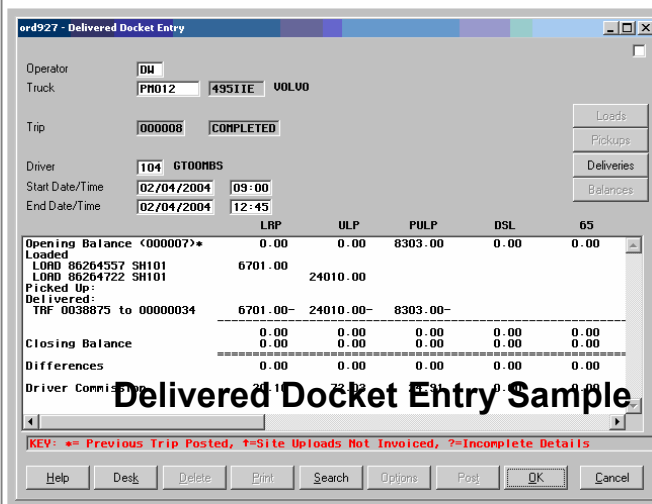
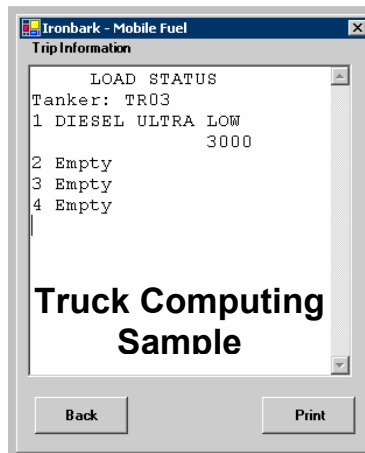
Using Ironbark Fuel Distribution / Management Software, fuel merchants can:

- Quote, plan and execute production confidently and accurately
- Implement complex industry pricing arrangements
- Use customer cards to manage product supplied, pricing and credit limits
- Interface with third party systems: fuel consoles, mobile fuelling, point of sale
- Participate in e-commerce initiatives with suppliers and the ATO
- Allow truck drivers to manage their operations electronically with PDAs.
- Commission consignment for pay

Ironbark have also developed Third party interfaces to support other fuel systems (Radiant, OnQ etc).

<http://www.ironbark.com.au/your-industry/ironbark-industries/fuel-distribution.aspx>

Ironbark Fuel Screenshots



Contact Ironbark for more information...



GO LIVE! Recently going LIVE with the new Ironbark system was...

**Foodstuffs Fresh
Auckland, NZ**



Foodstuffs Fresh in NZ has gone live with the **Ironbark WMS System!** Foodstuffs Fresh supplies the majority of fresh produce to the Upper North Island stores of New Zealand's largest supermarket chain.

**AAP Industries
Sutherland, NSW**



AAP Industries has gone live with **Ironbark Manufacturing** in C#! AAP Industries Pty Ltd is a privately owned and Australian made valve and pipefitting wholesaler, including the manufacturing of high quality black and galvanised steel fittings.

www.aapindustries.com.au

**Steve Parish
Publishing,
Brisbane, QLD**



Steve Parish Publishing has gone live with the **Ironbark Publishing System!** Steve Parish is Australia's best known and most successful commercial photographer/publisher.

www.steveparish.com.au

**Whiteheads
Timber**



Mt Gambier, SA

Whiteheads Timber Sales has gone live with the **Ironbark Timber System!** Whiteheads Timber Sales is a family owned company who operate a sawmill located at Mount Gambier, South Australia. They deliver wholesale orders to customers throughout Australia and operate retail outlets in Victoria and South Australia.

www.wtsales.com.au

**Trade Tools
Direct**



Trade Tools Direct has gone live with **Ironbark Building & Construction System!** Trade Tools supply a superb range of trade quality tools.

www.tradetools.com.au

**Need
Training?**



We've got the **solution** for you! It's called **GoTo!** It's the easiest, online conferencing tool around, and is currently in use by the team at Ironbark... It's **time efficient** and **cost effective...** **Experience the benefits** that a GoTo meeting can provide...

All from the **comfort of your office...**

Did you know?

There are more chickens in the world than people?



Ironbark Welcomes New Employees!



Ironbark recently welcomed Anna Marron (Systems Consultant/Business Analyst), Michael McMullen, Harry Steel and Drew Taylor (Programmers) to their roles at Ironbark.

30th Anniversary GALA



That's right, we're turning 30 years this year and to celebrate we will be holding an elegant gala night... The announcement will be made in the next Ironbark Newsletter!

Quoted Work



Here at Ironbark we are often providing quotes to clients for specialty modifications, new programs etc... If you would like to accept your quote, please sign and fax back to: 07 3423 3722. This will assist us with the required documentation to proceed with the quote.

support@ironbark

If you are experiencing issues with your system, or if you have a request for new work, please email:

support@ironbark.com.au

Handy Hint...

Want to send screenshots but don't want your desktop showing in the background?

Try this...

ALT + PRINTSCREEN BUTTON

Happy Snaps –
The Team that
Plays Together,
Stays Together!
Ironbark Bowls...

