



Welcome to issue #14 of the Ironbark Newsletter – the last newsletter for 2007! We hope you have had a fruitful and successful year... 2008 will see many upgrades from COBOL to C# plus many new client sign ups! I am certain that it is going to be the biggest year in Ironbark history! We hope you enjoy all the latest news from the Ironbark camp. Be sure to pay special attention to our operating hours over the Christmas break... Have a safe Christmas and a Happy New Year! See you in 2008!

Chris Findlater, Managing Director

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Customer FAQ's...

FAQ #1: How do I email from Ironbark?

ANSWER: If the program you are in allows for printing, click 'PRINT' or 'OK' (depending on the program). Select 'Email To' from the list. Fill out all of the fields (To/From/Subject & Message), Nominate and select the type of file format to be sent (Txt/PDF/CSV), Change the name of the attachment or leave as is and click 'OK'. Voila – You have yourself an emailed Ironbark document! **IMPORTANT: Make sure your network is set up to accept Ironbark email...**

Get Smart With Ironbark!

Would you believe that Ironbark first started their operation in 1978? Or perhaps you would believe that over the years, Ironbark has been installed at **over 1000 sites** across Australia, New Zealand and China...

We have the **experience** and **knowledge** to supply and deliver the system you require.

Many of our loyal clients have been getting smart with Ironbark for **decades!**

Stay ahead of the pack and get the edge you need to **stay competitive** in your industry.

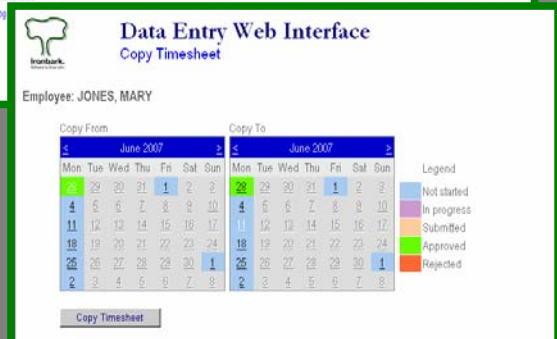
Ironbark can help **streamline** your business, keep your costs down and **maximize** productivity!

Ironbark is the smart solution for any business!



The **Ironbark Online Timesheets** module is an easy, convenient way to keep track of employee start and finish times. It complies with the new Work Choice regulations where employers are required to keep records of work hours for staff.

Timesheets can be entered remotely with full integration with Jobs, Pro-Forma, Invoicing, and Payroll. It's convenient for all employees and particularly well suited to those remote employees!



Follow the link to find out more!
<http://ironbark.com.au/our-products/core-modules/online-timesheets.aspx>

COBOL to C# Conversions...

The latest additions to our C# family will include the following clients who are currently undergoing an upgrade from Ironbark COBOL...

Burnett Sawmill Bundaberg, QLD



Specialising in processing and value adding, Burnett Sawmill is considered to be the oldest continuously operating business in Bundaberg since 1876.
www.burnettsawmill.com.au

Tropic Distributors North QLD



Originally incorporated in 1968 Tropic Distributors Pty Ltd (Tropic) has been involved in the fuel industry in North Queensland for nearly forty years. A wholly owned local company Tropic is a Caltex Fuel Distributor engaged in wholesale and retail sales and distribution of bulk fuels and lubricants.
www.tropicd.com.au

Bornhorst & Ward Brisbane, QLD



Bornhorst + Ward – one of Queensland's leading civil / structural engineering consultancies recently celebrated 40 years in business.
www.bornhorstward.com.au



Ironbark Manufacturing has been specifically developed for all sectors of the manufacturing industry. Ironbark has the manufacturing industry covered, with systems appropriate for any production environment, be it job, batch or process.

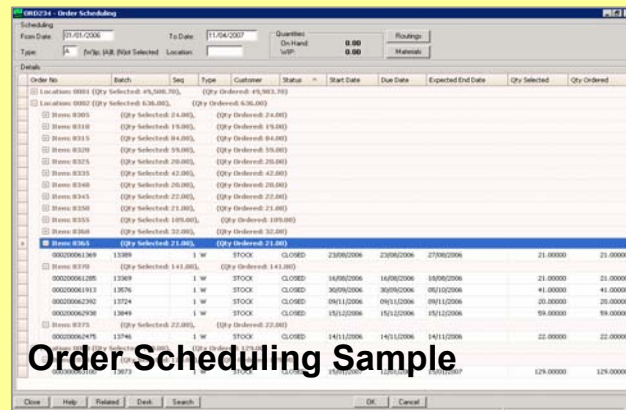
Using **Ironbark Manufacturing Software**, the manufacturer can:

- Quote, plan and execute production confidently and accurately
- Tailor appropriate costing methodologies and controls
- Manage customer and distribution relationships
- Ability to schedule production management, planning & subsequent delivery scheduling
- Auto ordering of raw material based on previous sales, forecasting or min/max levels.

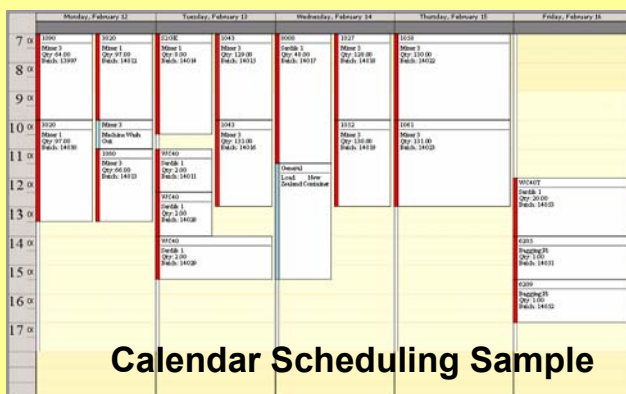
We have integrated our core systems for all sectors i.e. Plastics, Fibreglass, Glass, Electrical Component, and Metal; to produce a complete solution that is effective for each client in the manufacturing industry.

<http://ironbark.com.au/your-industry>

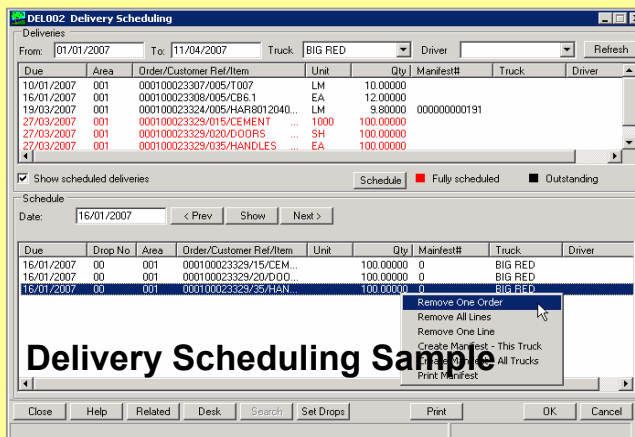
Ironbark Manufacturing Screenshots...



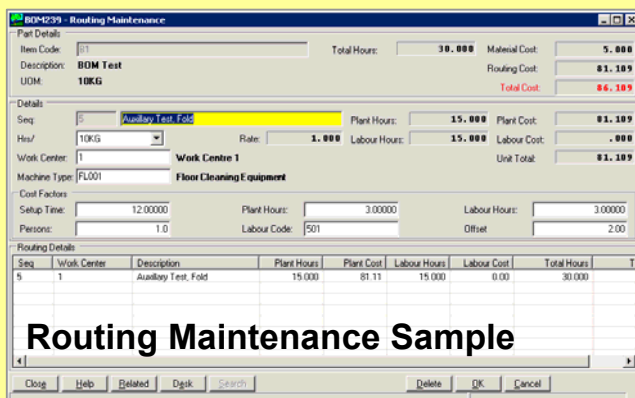
Order Scheduling Sample



Calendar Scheduling Sample



Delivery Scheduling Sample



Routing Maintenance Sample

And the Award Goes to...



Recently unveiled at our team breakfast function at the Travelodge, were the awards for Employee of the Year, Programmer of the Year, People's Choice Winner and Special Commendation Awards for 2007.

The winners are:

Special Commendations 2007:

Andrew Smith & Joseph Anderson.

People's Choice Winner 2007:

Amanda Russell.

Programmer of the Year 2007:

Warrick Hunter.

Employee of the Year 2007:

Amanda Russell.

“Thumbs up to these staff who have made an outstanding contribution during 2007!”

**Chris Findlater,
Managing Director**



Meet the Team: Andrew Smith Programmer



Andrew started with Ironbark Software in January of this year.

In November 2006, Andrew completed a Bachelor of Engineering (Software) in November 2006 at the University of Queensland, St Lucia Campus.

In more recent times, development has seen Andrew working on the Ironbark Manufacturing system as well as the Ironbark Timber system. He is currently working on the enhancement of the Ironbark Fuel system which is being rolled out into fuel sites all around Australia.

In his spare time he likes to go surfing. He also enjoys watching and playing sports such as basketball, cricket and touch football.

“I enjoy the versatility of work which is provided to me at Ironbark. Being able to work with a number of different clients from numerous industries keeps work interesting and also provides a challenge to write software to suit the different needs and requirements of our large customer base...”

GO LIVE! Recently going LIVE with the new Ironbark system was...

Totally Workwear Cairns, QLD



Established in 1965, Totally Workwear are the specialists in work wear. Each store is locally owned and operated with over 41 stores around Australia with locations in every state. Totally Workwear Cairns went live with the **Ironbark Totally Workwear System**. www.totallyworkwear.com.au

Hughes Trueman Sydney, NSW



Operating for over 50 years, Hughes Trueman is a consulting firm providing planning, engineering and management services to a broad range of clients in business, industry and government. Hughes Trueman went live with **Ironbark Job Costing**. www.hughestruman.com.au

Steel Central Mackay, QLD



A quality steel supply and processing specialist to the Mining, Construction, Engineering and General Fabrication industries, Steel Central went live with **Ironbark Manufacturing Software**. www.steelcentral.com.au

Endeavour Petroleum Seaford, VIC



Endeavour Petroleum has a network of 10 retail convenience stores in the Gippsland region of Victoria. Endeavour went live with **Ironbark Fuel Distribution Software** in early November.

Need Some Quick Training?



We've got the **solution** for you! It's called **GoTo!** It's the easiest, online conferencing tool around, and is currently in use by the team at Ironbark... It's **time efficient** and **cost effective** and is particularly handy for clients who: are economically minded, have hired new staff or are in remote areas... **Experience the benefits** that a GoTo meeting can provide... Speak directly with our trainer during your 1 hour (or more if required) **intensive training session** from the comfort of your office... Learn how to use Ironbark programs from start to finish as well as some useful time saving tips that our trainer can offer. Mention this article and call our office to enquire about your next training session with **GoToMeeting!**

Congratulations...

Amber & Scott Farley

on the birth of their daughter
Jessica Avalon Farley on
Wednesday, 14th November
weighing in at 8 pound 10 ounces...



Ironbark Welcomes New Employees!



Ironbark recently welcomed **Ben Gribbin** and
Daniel Taylor to their roles as Programmers at
Ironbark. They will be assisting with various
client projects. Welcome new Ironbark staff!

30th Anniversary GALA



That's right, we're turning 30 years in
2008 and to celebrate we will be holding
an elegant gala night so watch this space
for more information in coming months!

Quoted Work



Here at Ironbark we are often providing quotes to
clients for specialty modifications, new programs
etc... If you would like to accept your quote,
please sign and fax back to: 07 3423 3722. This
will assist us with the required documentation to
proceed with the quote.

support@ironbark

If you are experiencing issues with your
system, or if you have a request for new
work, please email:

support@ironbark.com.au

Handy Hint...

Want to send screenshots but don't want your
desktop showing in the background?

Try this...

ALT + PRINTSCREEN BUTTON

**Merry Christmas &
Happy New Year from
the team @ Ironbark!**



Please note: Our office will be closed from 12pm, Friday, 21st December 2007.

We will re-open from 8.30am, Wednesday, 2nd January 2008.